

COMPANY PROFILE



SFS ALLIANZ Pvt. Ltd.

Mission Statement

SFS Allianz to be the most respected and recognized service provider of receivables management services as well as all the other services that they provide with a specific focus on process with a clear vision to increasing the value of the company.

We aim to demonstrate excellence:

- for our clients by exceeding industry standards, while promoting loyal client relations;
- for our employees by providing a work environment which promotes personal development and stability;
- for our company by attaining competitive results...ethically and professionally;



Management Philosophy

We aim to demonstrate excellence:

- We value our clients and focus on meeting their objectives. This is accomplished by understanding their goals and achieving them in the most efficient and effective means possible.



- We believe our people are the key to building and maintaining an effective work environment. Development through training and new opportunities is crucial to a successful team approach. We realize the importance of promoting from within. Our staff is our primary asset.
- We invest time and money to enhance knowledge, skills and abilities. We encourage creativity.
- We are results-oriented and believe in providing our clients with Best-In-Class products and services.
- We are constantly evaluating and implementing new technologies and Best Practices to deliver the highest value to our customers.

Organisation / Promoter Background

The company was formed 20 years back by Hrishikesh Adwalpalkar a commerce graduate from Mumbai University, having worked with organisations like Centurion Bank and Escorts finance before venturing into this activity. We grew quickly through a focus on customer service, innovative solutions and above all, exceptional results. It started with the core competency of receivable management of overdue instalments of mainly secured and unsecured Loans.

Currently in SFS Allianz Pvt Ltd there are two directors. Other promoter along with Hrishikesh include Vishwanath S. K., a former vice president of HDFC Bank and Executive Vice President of Indiabulls group. He has been instrumental in launching retail loan products of the bank in various across India and brings to the table his experience in both sales and collections of retail loans.



Infrastructure



We are currently operational from our office at Mumbai(HO) handling telecalling & field collection activities for all our principles with the office having all the requisite infrastructure to support all activities with a consolidated staff strength of over 270 employees.

Our field presence is spread in the states of Maharashtra (Mumbai), Karnataka (Bengaluru), Andra Pradesh (Hyderabad) & Goa for which we have stationed offices at Mumbai, Pune, Chennai, Bengaluru and Goa

In line with our vision and also with requirements from some of our principles to expand to various markets, we are in advanced stages of negotiation on set up of operations in the whole of South India.

Process Followed

We at SFS understand the principles requirement to maintain the customers confidentiality & utmost care is taken to ensure that all our representatives are trained as per the regulations of RBI & IBA and there is an ongoing process of refresher training to our employees to ensure that there are no process lapses whatsoever and the best possible talent is employed.

Value Addition

We at SFS try to maintain very hygienic conditions in the whole process of debt collections and recoveries, by conducting internal audits, back calling activities, surprise checks etc.

We strictly adhere to the code of conduct laid down by our clients and see to it that no rules are violated and all activities are done using ethical methods through our team of collectors who are trained as per regulations.

We are instrumental and have various tools and methods to trace skip clients across products

We help our clients to retain the good customer therein ensuring repeat business while ensuring that the principles interest in receivable management is not compromised.



Products and Services

Tele calling services for receivable management and field collections support

- 1. The products include : Personal Loans, Business Loans Credit Cards, SME, Housing, Mortgages, Commercial Vehicles, Factoring, Auto Loans, Used Cars Loans,**
- 2. For MSME, high ticket business loan and Factoring business, we have a specific setup under which we handle cases legally and by having liaison with government and enforcement agencies like the EOW (economic offence wing) .**

We assist the client in all steps of this process. Right from putting up the case till execution.

3. Tele Calling and field services for First Data :

First Data is one of the largest payment processing company in India. We provide tele calling services and also de-installations of EDC machines.

Registered Office

E- 131-132, ANSA INDUSTRIAL PREMISES, SAKI VIHAR ROAD, SAKINAKA, ANDHERI EAST,
MUMBAI 400072, MAHARASHTRA, INDIA.

TEL.: +91 9867349149 Email: hrishikesh.a@strikerfs.com

References

Mr.Rajesh Menon

SVP

NCH (FRONT END COLLECTION)

Axis Bank

+919820347619

Mr.Saiprashant Menon

Head of Collections

SBFC

+91 9967540099

Mr. Zuber Khan

V P Collections

CitiBank NA

+91 9920644007

Mr.Rajesh Gunde

Deputy Vice President Fraud Control

RBL

+91 9819871313

Our Clientele & activities undertaken

Striker Financial Services- Domestic Portfolios



TATA CAPITAL LIMITED

SFS Allianz Private Limited

Domestic Portfolio

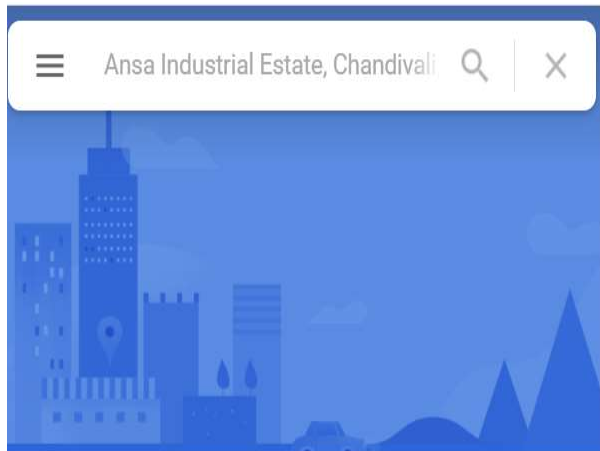




Payment Processing
Company



MUMBAI HEAD OFFICE



Industrial Premises Co-operative Society Limited

Building



Directions



Save




Nearby




Send to your phone

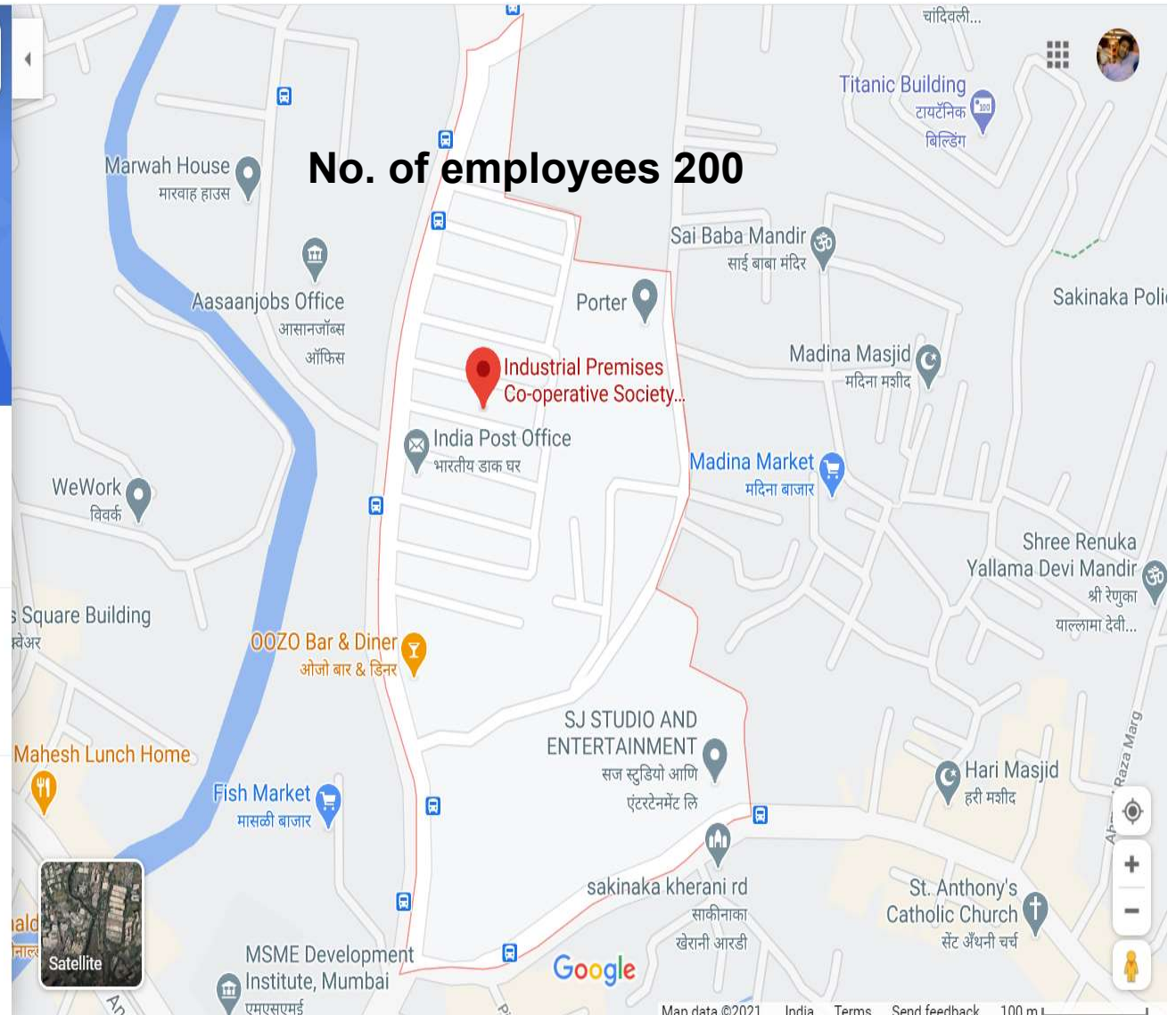


Share

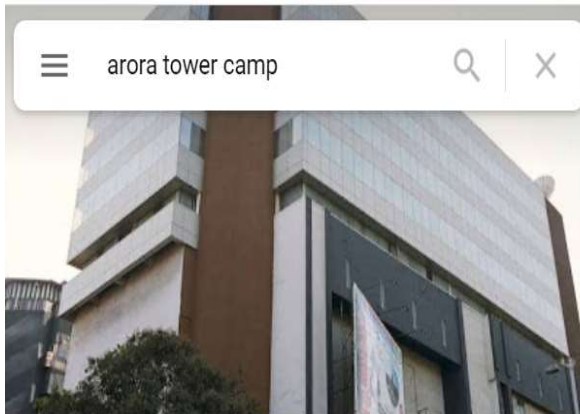
 Saki Vihar Rd, Ansa Industrial Estate, Chandivali, Andheri East, Mumbai, Maharashtra 400072

 Suggest an edit on Industrial Premises Co-operative Society Limited

 Add a missing place



PUNE BRANCH OFFICE



Hotel Aurora Towers

हॉटेल अरोरा टॉवर

4.0 ★★★★★ 8,528 reviews

Hotel



Directions



Save



Nearby



Send to your phone

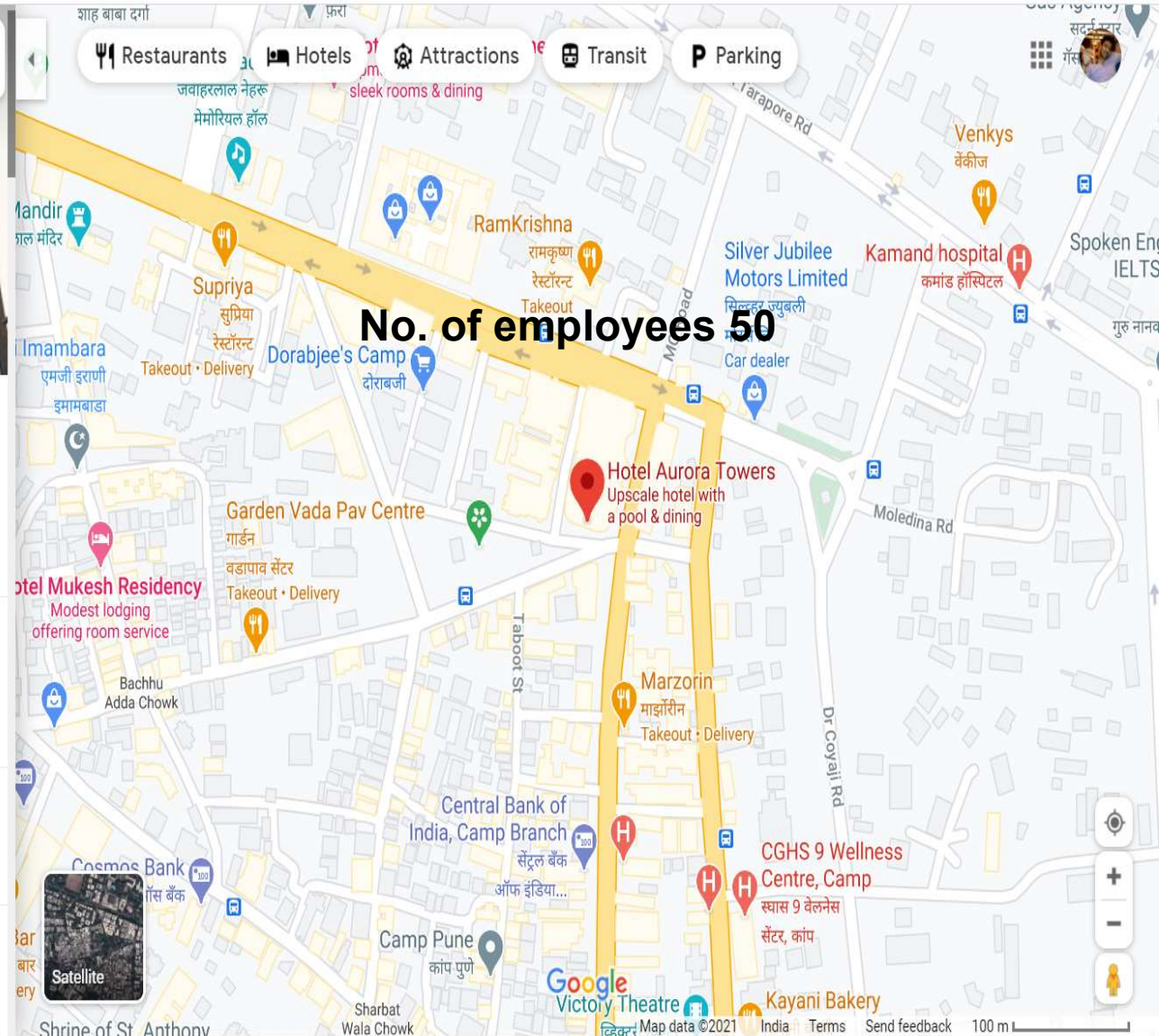


Share

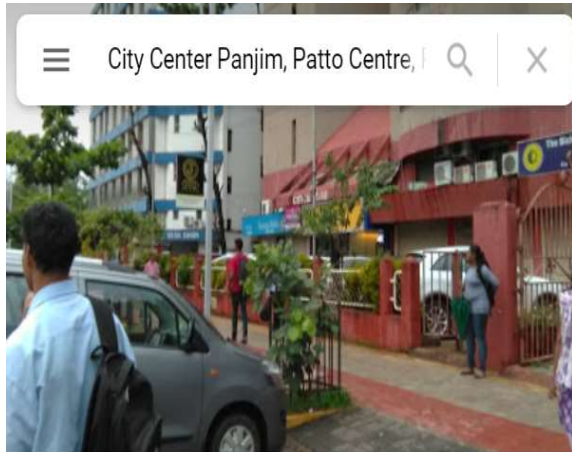
Relaxed rooms & suites in an upmarket hotel with an outdoor pool & dining, plus a bar & a bakery. >



9, Moledina Rd, Camp, Pune, Maharashtra 411001 Tel. :+91 9881461074



GOA BRANCH OFFICE



City Center Panjim

सिटी सेंटर पणजी

4.0 ★★★★★ 50 reviews

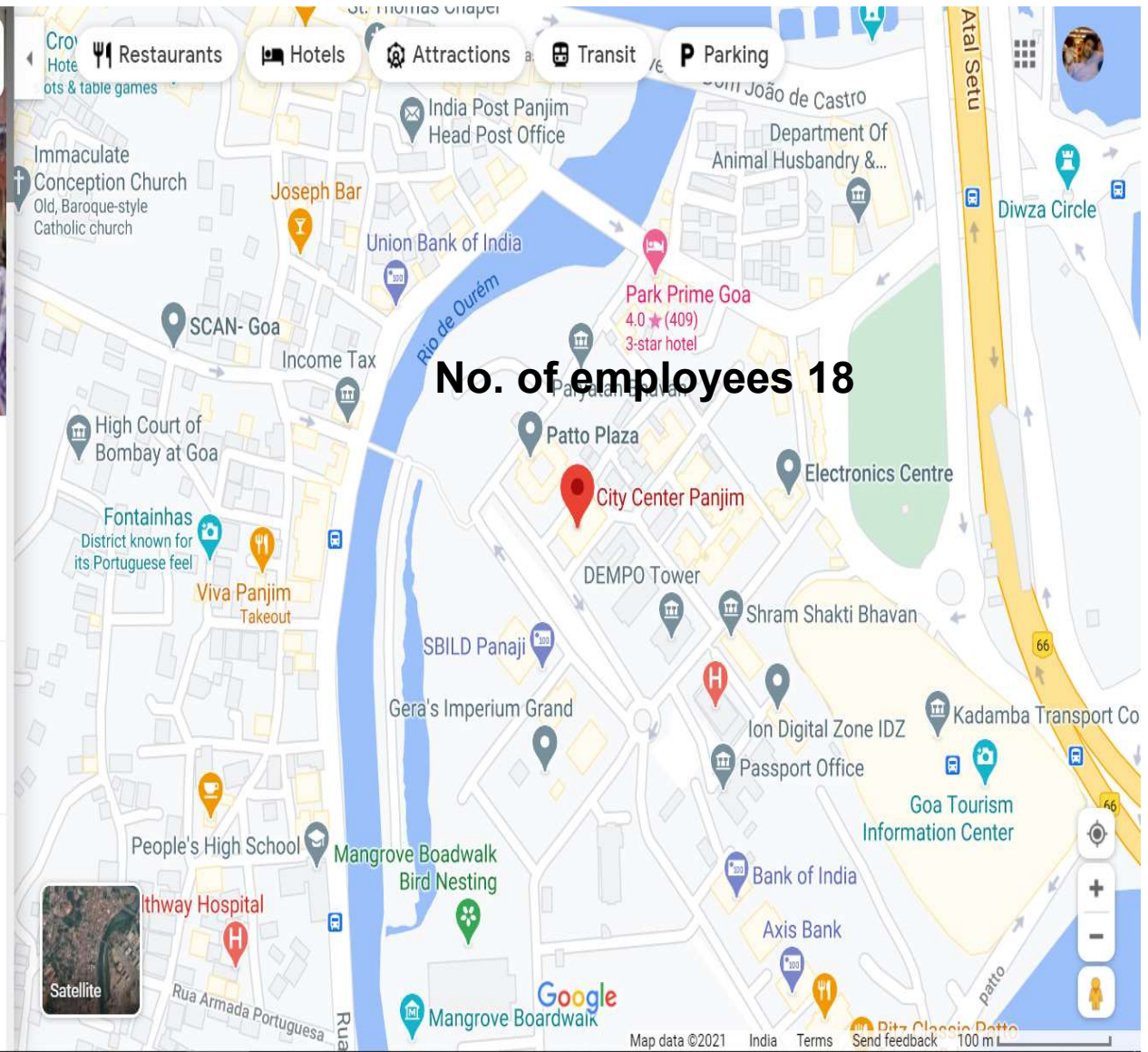
Corporate office

- Directions
- Save
- Nearby
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- Share

City Centre Building, Patto Centre, Panaji, Goa 403001

Open now: 9am–5pm

FRWM+PH Panaji, Goa



CHENNAI BRANCH OFFICE

Cisons Complex - Google Maps

google.com/maps/place/Cisons+Complex,+Montieth+Rd,+Egmore,+Chennai,+Tamil+Nadu+600008/@13.0688538,80.2547289,17z/data=!3m1!4b1!...

Cisons Complex, Montieth Rd, Egmore

Cisons Complex
Montieth Rd
Egmore
Chennai, Tamil Nadu 600008
Building

Directions Save Nearby Send to your phone Share

Suggest an edit on Cisons Complex
Add a missing place
Add your business

No. of employees 16


Government Hospital Egmore
Government Museum Chennai
Madras school of social work
Fromage- Egmore Takeout · Delivery
Bank of India
Oxilum Technologies
Baby Hospital Egmore
Cotton Alley
Fountain Plaza
Domino's Pizza
CMA Bhawan, Egmore, Chennai
Adecco India
State Bank of India, Stressed Assets...
Commander's Court
Sangeetha Veg
Indian Bank - Service Branch

16

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BENGALURU BRANCH OFFICE

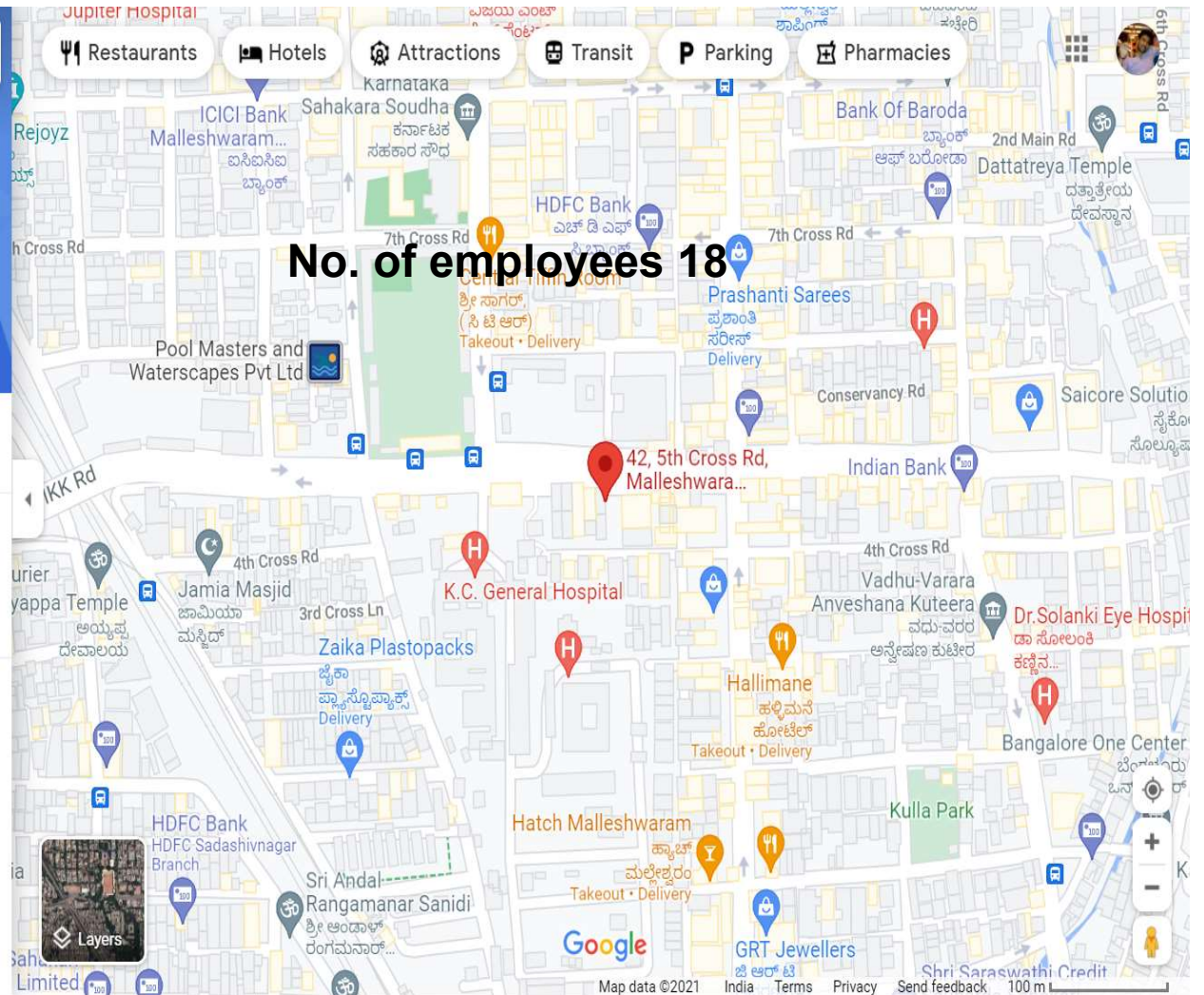
42, 5th Cross Road, Malleshwaram



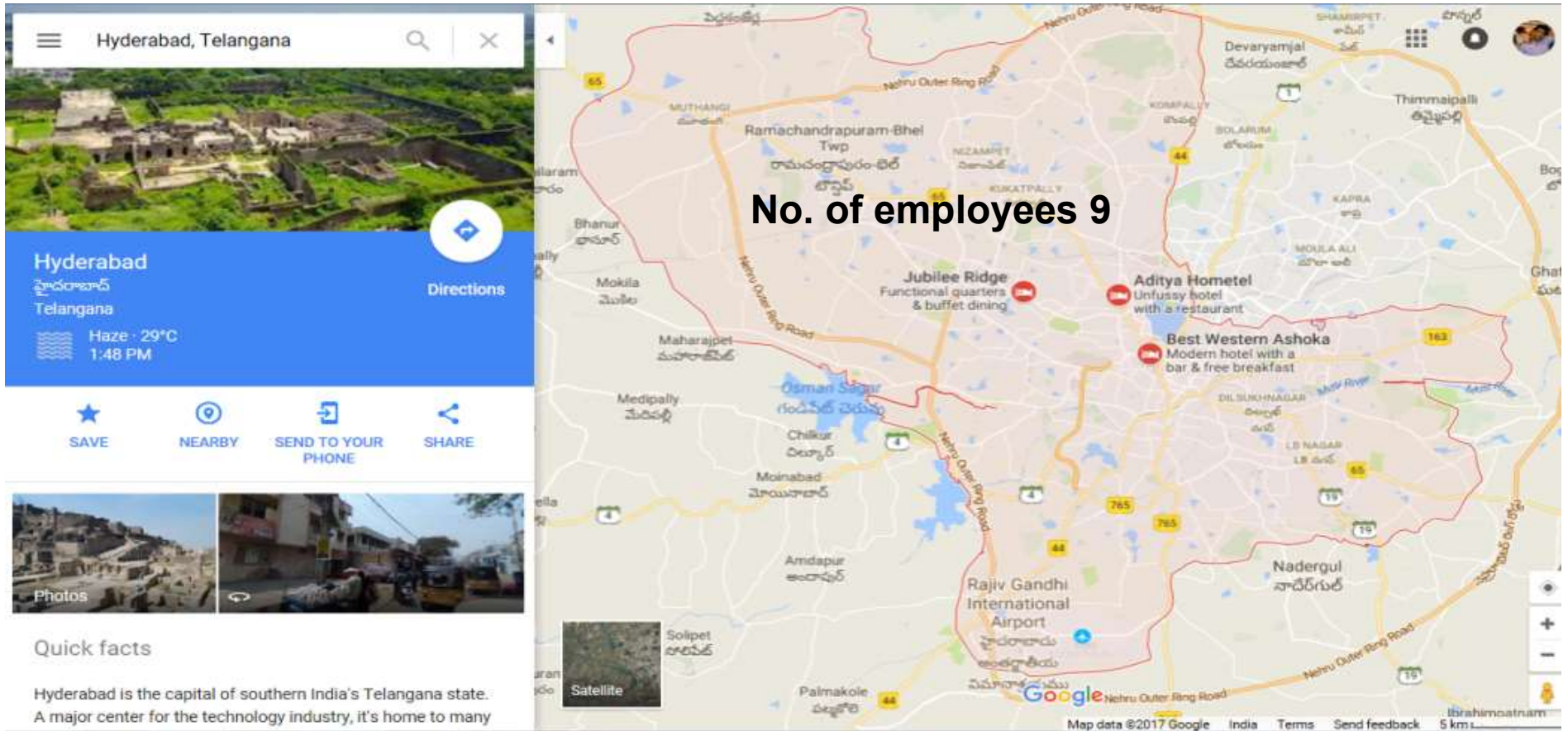
42, 5th Cross Rd

Directions Save Nearby Send to your phone Share

- 42, 5th Cross Rd, Malleshwara, Bengaluru, Karnataka 560003
- XHWC+M5 Bengaluru, Karnataka
- Suggest an edit on 42, 5th Cross Rd
- Add a missing place



Hyderabad (7)



PS: In Hyderabad location we have field on street presence only, and no stationed office.

Thank you



STRIKER FINANCIAL SERVICES

SFS ALLIANZ Pvt. Ltd.